

Legacy Academy Series



A Personal Reflection on Legacy Giving: A Client's Perspective

Hear a personal account from an individual who has left a significant legacy to charity. Learn what motivates clients to give, the support that they need, why to raise legacy conversations proactively and when to involve other advisers.

Key Facts:

- Legacy aligns wealth with purpose Philanthropy helps clients

 connect their financial resources to values and meaningful impact.
- Reveals client motivations Conversations about giving provide insights into passions, priorities, and long-term goals.
- Supports tailored financial strategies Understanding

 philanthropic goals allows advisers to integrate legacy with estate, tax, and investment planning.
- Enhances family governance and cohesion Structured legacy
 planning clarifies roles, succession, and decision-making,
 reducing disputes.
- Creates lasting impact and satisfaction Clients see tangible

 outcomes from giving, strengthening intergenerational
 influence and personal fulfillment.



Alison Howe
Founder and 20-year
Managing Director of a
Medical Education Company

Alison Howe studied Clinical
Pharmacology and on
graduation joined the
medical department of Merck
Sharp and Dohme, UK, and
subsequently AstraZeneca.
This initiated a career in the
pharmaceutical industry
which has spanned roles in
clinical trial management,
marketing, team leadership
and senior management.



Sianne Haldane Founder, Boon Impact

Sianne is an independent impact and philanthropy consultant, she helps to bring philanthropic vision into reality, helping Corporates, Families and Philanthropists achieve their impact goals. She is a dual qualified STEP lawyer with over twenty years experience working and consulting in the commercial and third sector with companies, individuals and not for profits.

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